

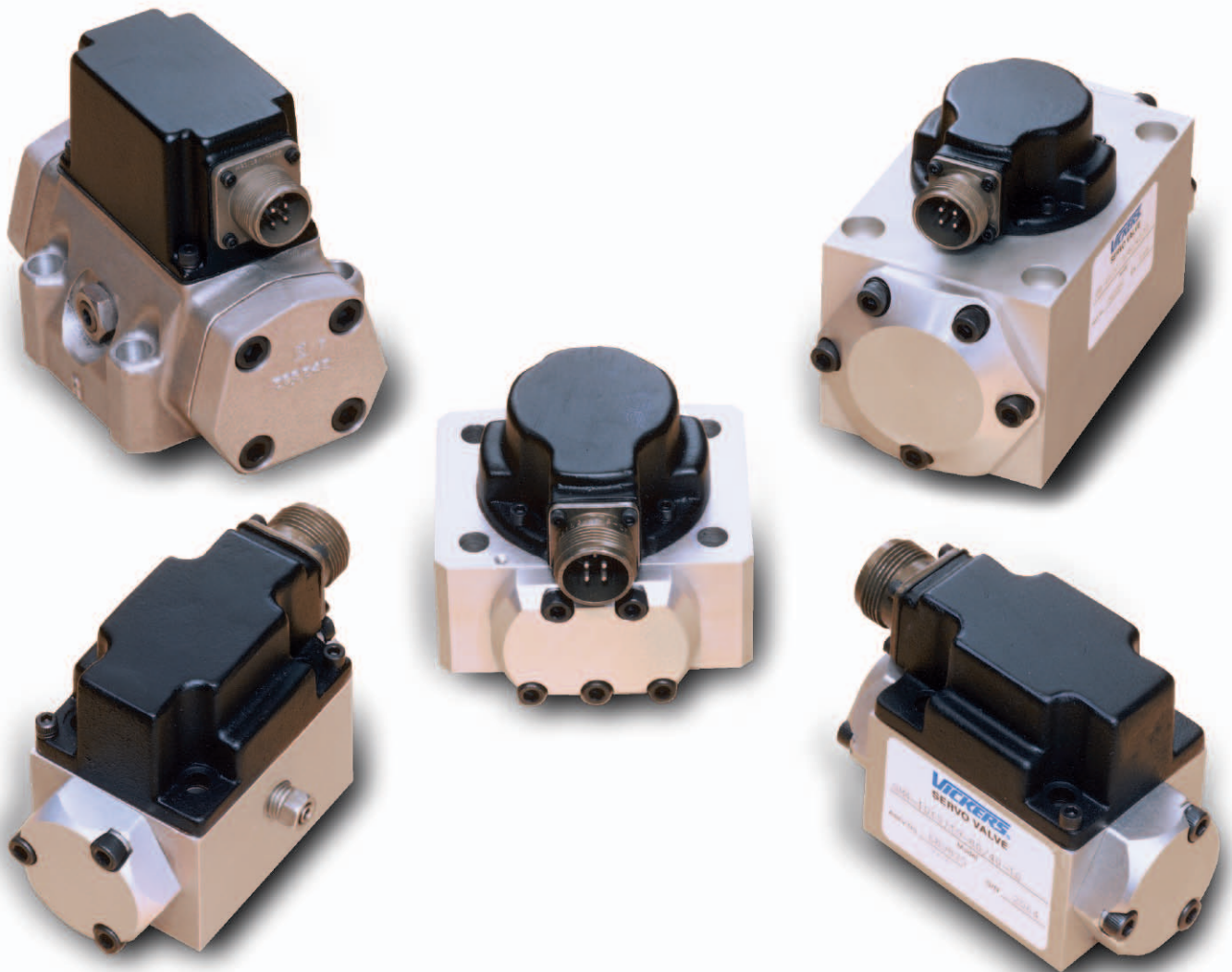
EAT•N

Vickers

Servo Valve Trade-up Program

SM4

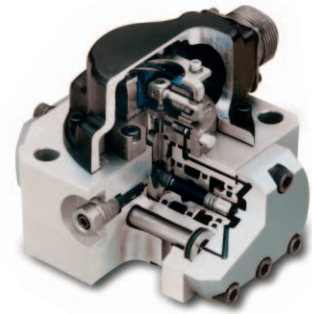
SP4



More Value Than Ever!

Here is the Trade Up Incentive Program You Have Been Waiting For!

Eaton, the world's most recognized manufacturer of fluid power components, guarantees your customer the best valve package anywhere, when they trade-up to our Vickers™ SM4 servo valves. We've expanded a proven program to make it even easier for you to upgrade your customers to Vickers servo valves.



NOBODY DOES IT BETTER WITH FEATURES THAT INCLUDE:

- The industry's only jeweled feedback ball receiver eliminates "ball glitch" – a "no control" region on competing models.
- Jeweled orifices on all models provide extremely long life.
- Our flapper nozzle design provides fast, stable, response at a wide range of operating pressures.
- A six (6) bolt torque motor tie down system that keeps the torque motor "put" in sawmill and other high "G" force applications.
- Our O-ring sealed floating sleeve eliminates spool binding, caused by sleeve distortion during valve bolt down and at high pressure.
- Viton™ O-rings are standard on all models – not at a premium price, like other manufacturers.
- A single 35 micron pilot filter on all models eliminates "null drift" caused by uneven filter degradation on competing dual filter models.
- The industry's ONLY 3-year warranty on new and repaired valves.
- Rated flows from 1 to 40 gpm
- Maximum Pressure to 5000 psi

Just send us a qualifying competitor's servo valve

By trading up and sending us a competitor's servo valve, an additional 25% discount will be issued **upon receipt of the competitor's valve at our Jackson, Michigan Servo Valve Plant. If the competitor's valve is not available to send back, the 25% discount will not be allowed on the trade-up program.** Participate in the best servo valve package and program in the industry (a new SM4 or SP4). Take the time to send the competitor's servo valve back and receive the additional 25% discount.

Order a back-up valve and save!

Order a back-up valve and **save 15%** when ordered with any of the Trade-up Incentives.

Once you have traded-up to Eaton

Only top-quality original specification parts are installed by Eaton qualified technicians. In addition, our fast turnaround ensures minimal downtime!

Warranty

Make us your **First Choice** for servo valve and electronic repair and we will automatically renew your **3-year warranty**.

Warranty issues will be evaluated at the repair facility. Return all products with a purchase order per the price schedule. If warranty is verified, a no-charge invoice will be issued to close out your purchase order. Product evaluation and repair cannot begin without your purchase order.

Repair/evaluation

Each time you send your Eaton products to us for quality replacement parts or **Clean, Calibrate & Refurbish**, our First Choice Repair Program automatically **renews your 3-year warranty**.

If you use the repair price for the SM4 and SP4 on your purchase order, you will automatically be billed at the Clean, Calibrate & Refurbish price if repairs are not required.

An evaluation fee will be charged if the customer elects not to proceed with the repair after the repair/evaluation process has been started, or if the returned item tests to specification as received.

Turnaround time

24-hour, 72-hour and 10-day time frames start when the product, with a purchase order, is received by our repair facility, and stops when the repaired product is shipped.

For emergency and 72-hour service, we reserve the right to substitute a new or remanufactured valve at repair prices.

Ship the valve to:

Eaton Hydraulics

Attn: Repair Department
2425 West Michigan Avenue
Jackson, MI 49202

Include in the package:

- Purchase Order
- Eaton RMA number (Call Jackson plant repair department @ 517/789-1726)
- Your "Bill to" and "Ship to" address
- Your contact person
- Special instructions

To get the fastest service:

- Mark your package "Urgent"
- Fax a copy of your purchase order to **517/789-1181**
- Call Repair Department at **517/789-1726**

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