



Eaton project management services

Project management can be complicated and time consuming, with vendors to manage, deadlines to meet and details to oversee. Employing a team of project professionals can be vital to project success.

That's where Eaton can help!

Eaton has invested in both the people and systems necessary to provide a level of project management service that is unmatched in the industry. The result is our Project Management Organization who help ensure a consistent approach to each project, effective communication, planning and visibility of any issues or risks associated with the project.

Eaton project management team

Eaton's project management organization utilizes a focused team approach to manage all project orders from pre-project planning to installation and beyond for single-point project responsibility.

- **Lead project manager (PM):** the primary Eaton customer contact who will manage resources to exceed project objectives while meeting deadlines. Responsible for project schedules, change order management, project execution and project closeout documents.
- **Applications engineer (AE):** the technical team member who is responsible for specification/drawing review, documentation, change order management, technical support and product and application issue resolution.
- **Technical services team (TS):** a centralized team that supports the PM and PE for base documentation development, operation and maintenance manual development, product technical support and issue resolution.
- **Customer coordinator (CC):** the team member responsible for order entry, logistics, status, and expediting and change order administration.



Support before, during and after the sale

Our Eaton project management experts and Eaton project management services (EPMS) system, we offer three tiers of services to support the needs of your specific project before, during and after the sale.

Eaton knows a successful project requires proactive planning, communication of project objectives and formal feedback on performance at multiple points during the project. Our patent-pending method delivers an organized and consistent approach to help manage a project for optimal return on investment.

Before

- Establish a comprehensive plan, outlining all deliverables and milestones
- Communicates order information, including project scope, key milestones and contacts
- Review all drawings to ensure conformance with plans and specifications

During

- Jobsite contact to communicate with manufacturing facility and coordinates shipment
- Coordinate schedules and ensures all deliverables are met by the milestone dates

After

- Provide documentation, conducts project review (including project and financial scope) and provides contacts for lifecycle services

Three levels of support

1 Technical & logistical project management

This service supports single or separate orders for a customer solution depending on the project requirements. This offering includes coordination of documentation, delivery and installation with status updates through to the final approved installation of Eaton product.

2 Limited on-site integrated project management

This project management solution supports single separate orders for a customer solution. It includes technical and logistical project management, coordination and integration with third parties, and limited pre- and post-installation on-site visits by the project manager or project team member as the project requires. A detailed scope of work will be created to customize the service package to best fit your project.

3 On-site turnkey project management services

This premium service involves the complete management of intensive Eaton projects, including the selection and management of preselected third parties, integration support and resolution of compatibility issues and on-site coordination of deliveries and installations. Pre-project planning with other trades and vendors is included. This is our premium turnkey service from purchase order to project closeout.

POWERQUALITY.EATON.COM

For more information about Eaton's project management services, please visit www.powerquality.eaton.com

Eaton
1000 Eaton Boulevard
Cleveland, OH 44122
United States
Eaton.com

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