



Powering Business Worldwide

## Webinar Q&A – New product launch 5PX & Ellipse ECO

April 5<sup>th</sup>, 2011

Answers by Product Manager Christophe Jammes

### 1) Is IPP a replacement for Solution Pac?

IPP is more a replacement for Netwatch and NSM. For Ellipse ECO Personal Solution Pac remains available and will be replaced beginning of next year by a special version of IPP dedicated for “entry-level” UPS.

### 2) Does IPM come as standard, if yes up to how many nodes?

The version that comes as standard with 5PX is the free version (up to 10 nodes)

### 3) When will it be possible to use and analyze the Energy metering Values of 5PX in IPP, IPM, NMC?

It will be possible with the next version of IPP, IPM and NMC planned for middle/end of this year

### 4) Is it possible to read out the IP address of NMC on the LCD Display of 5PX?

Yes with the new firmware of the NMC card (planned for this summer)

### 5) Name 3 most valuable features of Ellipse ECO to differentiate from competitor?

- EcoControl function with up to 25% energy saving
- Surge protection compliant with IEC 61643-1
- Local outlets for easy connection of computer equipment (printers)

### 6) Where are these UPS made?

In China in Eaton factories

### 7) Are all Ellipse models without fan?

All the Ellipse ECO have no fan

### 8) ECO warranty for connected equipment is worldwide or applicable for EU region only

The warranty for computer connected equipment is only applicable in EU and Norway

### 9) Will the product be available in the countries on the launch date?

It will be available 1 week prior the official launching date.

### 10) Is ECO's usb HIDport?

Yes

### 11) Is 15% of energy saving or 25% on Ellipse ECO? It's written 15% on the packaging but 25% on the first slide.

For the 650 & 800VA models it's 20% and on the 1200/1600 it's 25%, the packaging in the presentation is a draft version not showing the real value, the packaging provided with the product will show the real value.

### 12) Why did you choose to keep the Ellipse name?

Because of the name equity of “Ellipse”, with more than 3 millions products sold with this name, it's the top seller in the Eaton UPS history

### 13) What is the type of output wave - sine wave or approximately sine wave?

It's approximate sinewave

### 14) What is the difference between PFC and A-PFC?

None in fact, but in the past some Power supplies manufacturer where using the term PFC for power supplies that were not PFC, that's why I've used the term A-PFC (Active PFC) to show that this is “real” PFC load.