

# We make what matters work.

At Eaton, we're dedicated to improving the quality of life and the environment through the use of power management technologies and services. Our energy-efficient solutions help customers effectively manage electrical, hydraulic and mechanical power more reliably, safely and sustainably. We have approximately 100,000 employees and sell products to customers in more than 175 countries, generating sales of \$21.6 billion in 2018.

Today, we have 187 sites and more than 24,000 employees across 46 countries throughout the Europe, the Middle East and Africa region and we're continuing to grow.

Morges, Switzerland, is the site of our EMEA headquarters and plays a vital role in our worldwide operations, alongside our global headquarters in Dublin, Ireland. It's also home to [Tim Darkes](#), president Corporate and Electrical, EMEA.

## Our businesses

In EMEA, we operate across both the Electrical and Industrial sectors:

In the [Electrical Sector](#), we're helping to solve EMEA's toughest power management challenges.

In the [Industrial Sector](#), we focus on four business areas:

Our [Aerospace Group](#) designs, manufactures and integrates advanced solutions for aircraft.

From individual components, to custom-engineered solutions, our [Hydraulics Group](#) is a partner of choice for motion and control products.

Our [Vehicle Group](#) supports automotive and commercial vehicle manufacturers with products and systems.

Combining our electrical and vehicle expertise, our [eMobility](#) business supports EMEA's growing electric vehicle market.

## Our sustainability approach

We're driving long-term [sustainability](#) through our products, actions and mindset, across EMEA:

We're creating positive [environmental results](#) with our [innovative](#) products and services, while also reducing the impact of our own operations and enabling our [suppliers](#) to do the same.

We're strengthening our [workforce](#) and the [communities](#) in which we live and operate across EMEA. We provide meaningful and engaging

work in a [safe environment](#) and ensure our culture allows employees to flourish. We also lead by example on [inclusion and diversity](#), aiming to be a model for others to follow, and actively encourage employees to contribute their time and talents to supporting local [community](#) and [environmental](#) initiatives.

We pride ourselves on doing business right and our reputation as a highly ethical enterprise is a key competitive advantage. We conduct ourselves with integrity in all our interactions with each other, our customers, and the communities we serve—with [strong corporate governance](#) and well-defined [processes and controls](#) embedded at all levels of our organization.

Through this approach, we can create sustainable value for our stakeholders both now and well into the future.

## Our 2018 highlights

We've expanded our operations in Israel, [opening two new sites](#), and in Turkey, where we acquired [Ulusoy Elektrik](#).

We [partnered with DHL](#) to launch a new distribution center in Germany, and our EMEA Business

Service Center in Hungary, is continuing to grow.

We launched a microgrid system in [Wadeville, South Africa](#)—enabling more reliable, cost-effective and sustainable access to energy.

Our energy storage system saw a landmark 3 megawatt rollout for the [Johan Cruijff ArenA in Amsterdam](#).

We passed the milestone of producing [one billion miniature circuit breakers](#) at our facility in Austria.

A successful pilot proved the viability of our [UPS-as-a-Reserve](#) solution for Fast Frequency Response.

To support energy innovation, we have new partnerships with organisations including [CLEPA](#), the [FEN Research Campus](#), and the [EcoCloud consortium](#) and are collaborating on many projects, like [DATAZERO](#), [iniGrid](#) and [MANGO](#).

We launched [Eaton PRIDE EMEA](#) to empower LGBTQ+ employees and their allies.

We were a Sponsor of the [2018 Sustainable Innovation Forum](#). 87% of our sites in the EMEA region are certified Zero-Waste-To-Landfill.



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